



# AudioVisual Solutions Provider (AVSP)

# FAQS

InfoComm members deserve recognition for all forms of professional development, including both certification and training. The AVSP Program allows for both.

**Q: What are the AVSP levels and requirements?**

A: The commercial AV levels and requirements are:

**infoComm**



25 percent of all Customer Service, Sales and Technical staff must have and maintain general or advanced CTS® certification or certain InfoComm Academy® course completion.

**infoComm**



35 percent of all Customer Service, Sales and Technical staff must have and maintain general or advanced CTS certification or certain InfoComm Academy course completion.

- No more than a quarter of the 35 percent can qualify exclusively through InfoComm course completion.

**infoComm**



50 percent of all Customer Service, Sales and Technical staff must have and maintain general or advanced CTS certification or certain InfoComm Academy course completion.

- No more than a quarter of the 50 percent of designated staff can qualify exclusively through InfoComm course completion. Of the 50 percent, 15 percent must have advanced CTS designation. A minimum of one advanced CTS is required.

**Q: Does an InfoComm course completion expire?**

A: Yes, an InfoComm course completion can be counted toward the AVSP application for three years after the InfoComm course has been completed.

**Q: What InfoComm Academy courses qualify for a course completion?**

A: All InfoComm Academy courses, both online and onsite courses, listed in the InfoComm Academy education catalog in Designer Track, Installer Track, Live Events Professionals Track, Project Manager Track, Sales/ Executive Track, Technology Manager Track except for QuickStart to the AV Industry, the InfoComm Recognized AV Technologist Certificate program and InfoComm Academy seminars held at InfoComm tradeshows.

For a complete course listing visit [InfoComm Course Descriptions](#).

**Q: Can an individual with a CTS certification and an InfoComm course completion count both on the application?**

A: No, the individual can only submit one CTS certification or one InfoComm course completion toward a company's AVSP application.

**Q: Is the new program for both Commercial AV and non-Commercial AV companies?**

A: No, the AVSP program is for Commercial AV companies only.

**Q: What is the cost for the AVSP application fee?**

A: The AVSP application fee is \$100 for InfoComm members and \$150 for non-members.

**Q: Is it based on location?**

A: No, the AVSP program is company-wide, so the entire company has one application and the AVSP designation is then applied company-wide.

**Q: When does an AVSP designation expire?**

A: AVSP companies must renew the designation annually.

Information available on our website, [www.infocomm.org/AVSP](http://www.infocomm.org/AVSP). For more information or questions, contact Molly Thompson, [mthompson@infocomm.org](mailto:mthompson@infocomm.org).

